







19th Colloquium on Personnel Economics, 9 – 11 March 2016

Venue: RWTH Aachen University Kármán-Auditorium Eilfschornsteinstraße 15 52056 Aachen



The scientific committee consists of the following eight professors

Prof. Dr. Uschi Backes-Gellner University of Zurich

Prof. Dr. Oliver Fabel University of Vienna

Prof. Dr. Christian Grund RWTH Aachen University

Prof. Dr. Christine Harbring RWTH Aachen University

Prof. Dr. Matthias Kräkel University of Bonn

Prof. Dr. Kerstin Pull
University of Tübingen

Prof. Dr. Martin Schneider University of Paderborn

Prof. Dr. Dirk SliwkaUniversity of Cologne

Wednesday, 09.03.2016

17:15 – 18:00	Guided cathedral tour (for those participants who have signed up for the tour)	Dom Information, Johannes-Paul-II-Straße, 52062 Aachen
18:15	Get-together-Dinner (you can join us whenever you want)	Aachener Brauhaus, Kapuzinergraben 4, 52062 Aachen



Thursday, 10.03.2016 Friday, 11.03.2016

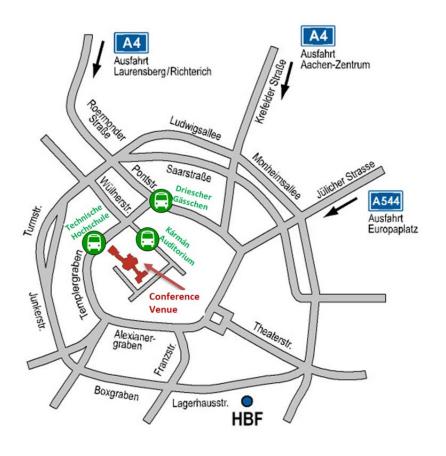
Conference Venue:

RWTH Aachen University Kármán-Auditorium Eilfschornsteinstraße 15 52056 Aachen With public transport:

Busses: 13A, 13B to bus stop "Technische Hochschule"

Bus no. 4 (Aachen Bushof /Bus stop no.14) to the bus stop "Kármán-Auditorium (RWTH)"

Busses 7/24/27/33/37/44/47/73/77/147/173 to bus stop "Driescher Gässchen"





19:30 Conference dinner

Kaiserwetter Aachen, Hof 5, 52062 Aachen



Thursday, 10.03.2016

08:30 - 09:00	Registration			Ground floor Kármán-Auditorium
09:00	Welcome	Christian Grund		Fo5 Kármán-Auditorium
09:10 - 10:00	Plenary session A Lindquist, Matthew J.; 9	Chair: Uschi Backes-Gellner Sauermann, Jan; Zenou, Yves Network Effects on Worker Productivity		Fo5 Kármán-Auditorium
10:00 – 10:15	Coffee Break			Kármán-Auditorium

10:15 – 12:00		Session 1	Session 1					
Fo5	Fo5			Fo7		Fo8	Fo8	
Chair: Arjan Non	Tournament Experiments	Chair: Johannes Martin	Gender Differences	Chair: Gerald Eisenkopf	Team Performance	Chair: Laszlo Goerke	Education and Training	
Lezzi, Emanuela; Zizzo, Daniel	Fairness, Expectations and Sabotage: An Experiment on Tournaments	Marino, Marianna; Parrotta, Pierpaolo; Smith, Nina	Income Support Policy and Gender Differences in Self-employment over the Business Cycle	Yang, Philip; Joecks, Jasmin; Pull, Kerstin	The Older the Ginger, the Spicier the Taste: Age, Age Diversity and Team Performance	Seidel, Katja	Apprenticeship: The Intention to Drop Out and the Role of Secondary Jobs in It	
Lindner, Florian; Dutcher, Glenn; Ryvkin, Dmitry	Sorting and selection effects in tournament mechanisms: An experimental investigation	Dato, Simon; Nieken, Petra	Compensation and Honesty: Gender Differences in Lying	Dürr, Oliver; Nisch, Markus; Rohfing- Bastian, Anna	Incentive Provision and Optimal Team Size for Development Projects	Bryson, Alexander; Stokes, Lucy; Wilkinson, David	Does leadership Matter for School Performance?	
Dickmanns, Lisa; Gürtler, Oliver; Gürtler, Marc	Market-Based Tournaments: An Experimental Investigation	Merlino, Luca Paolo; Parrotta, Pierpaolo; Pozzoli, Dario	Gender differences in Sorting	Goette, Lorenz; Senn, Julien	Piece rate vs. team rewards in interdependent tasks: Evidence from a real- effort experiment	Gross, Jana; Balestra, Simone; Backes- Gellner, Uschi	How to Enhance the "Grit" in You: Evidence from a Randomized Experiment in Early Grades	

12:00 - 13:30	Lunch break	Not organized

13:30 – 15:15		Session 2	Session 2					
Fo5		Fo6		Fo7	Fo7		Fo8	
Chair: Peter Werner	Group Experiments	Chair: Susanne Steffes	Working from home	Chair: Oliver Fabel	Organizational and ownership structures	Chair: Bernd Frick	Employer learning and screening	
Grund, Christian; Harbring, Christine; Thommes, Kirsten	Group (re-)formation and cooperation	Pauka, Kira; Beckmann, Michael	Working from Home: What is the Effect on Employees' Effort?	Block, Joern; Kragl, Jenny; Xi, Guoqian	Task Interdependence Between Economic and Non-economic Goals and the Family Owners Decision to Hire a Family or Nonfamily Manager: A Multitask Model	Butschek, Sebastian; Kampkötter, Patrick	Pre-hire screening, post- hire screening and match quality	
Heinz, Matthias; Schumacher, Heiner	Signaling Cooperation	Arnold, Daniel; Kampkötter, Patrick; Steffes, Susanne	Working from Home and Management by Objectives	Kampkötter, Patrick; Wolter, Stefanie	Ownership structure and Management Practices	Höcker, Jan; Zwick, Thomas	Asymmetric Employer Learning about Talent in Professional Soccer	
Gerhards, Leonie; Gravert, Christina	Because of you I did not give up - How Peers affect perseverance	Arnold, Daniel; Steffes, Susanne	Working from Home and the Quality of Work and Private Life	Hamman, John; Martinez- Carrasco, Miguel A.	Making the Tough Choices: Delegation and Team Selection in Organizations	Rupietta, Christian; Pfeifer, Harald; Backes- Gellner, Uschi	Firms' knowledge acquisition during dual- track VET: Which sources are important for innovativeness?	

15:15 – 15:45 Coffee Break Kármán-Auditorium	
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15:45 – 17:30		Session 3						
Fo5		Fo6		Fo7		Fo8	Fo8	
Chair: Christian Hopp	Job choice and earnings	Chair: Oliver Gürtler	Reciprocity and effort provision	Chair: Niels Westergaard- Nielsen	Unions and collective agreements	Chair: Patrick Kampkötter	Social comparisons and job satisfaction	
Stolp, Tom; Non, Arjan; Dohmen, Thomas	Self-selection into linear piece rate contracts in risky environments	De Nisi, Veronica	Reciprocal Workers, High Wages and Good Jobs	Braakmann,Ni ls; Brandl, Bernd	Individual or Collective Wage Agreements? To Be or Not to Be is Not the Question for Company Productivity	Grund, Christian; Rubin, Maike	Social Comparisons of Wage Increases and Job Satisfaction	
Stolp, Tom	Occupational Earning Variance and Risk Preference	Sliwka, Dirk; Werner, Peter	How do agents react to dynamic wage increases? An experimental study	Eisele, Simon; Schneider, Martin R.	What do unions do to job tasks? Computer use, union density, and tayloristic jobs in Britain	Diriwächter, Patric; Shvartsman, Elena	The anticipation and adaptation effects of wage changes on job satisfaction	
Hopp, Christian; Martin, Johannes	Can beneficial antecendents to self-employment be detrimental to entrepreneurial performance?	Weimar, Daniel; Scharfen- kamp, Katrin; Prinz, Joachim	Overlapping contracts, Effort and Shirking Behavior of Employees	Bryson, Alexander; Dale-Olsen, Harald; Nergaard, Kristine	The Effects of Union Membership and Union Density on Men's and Women's Wages in Britain and Norway			

17:30 – 17:40	Coffee Break	Kármán-Auditorium	
17:40 – 18:30	Plenary session B Chair: Matthias Kräkel	Fo5 Kármán-Auditorium	
	Cassidy, Hugh; DeVaro, Jed; Kauhanen, Antti	Promotion Signaling, Gender, and Turnover: New Theory and Evidence	
19:30	Conference Dinner		Kaiserwetter Aachen
13.30	Conference Diffile		Hof 5
			52062 Aachen

Friday, 11.03.2016

09:00 – 10:45	Session 4				
Fo6		Fo7		Fo8	
Chair:	Minimum and sticky wages	Chair:	Contests and Teams	Chair:	Careers
Karina Held		Andreas Grunewald		Alexander Bryson	
Broszeit, Sandra; Bossler, Mario	Do minimum wages increase job satisfaction? Micro data evidence from the new German minimum wage	Müller, Julia; Upmann, Thorsten	Co-Worker Productivity in Teams	Dato, Simon; Grunewald, Andreas; Kräkel, Matthias; Müller, Daniel	Asymmetric Employer Information, Promotions, and the Wage Policy of Firms
Chadi, Adrian; Mechtel, Mario; Mertins, Vanessa	Forced to Be Generous - Experimental Evidence on the Behavioral Effects of Minimum Wages outside the Laboratory	Eisenkopf, Gerald	Partisan Influence in Conflicts	Peeters, Thomas; Szymanski, Stefan	Entry, Career Dynamics and Worker Quality in the Labour Market for Talent
Held, Karina; Sadrieh, Abdolkarim	Sticky Wages and Effort Inertia - Experimental Evidence on Productivity and Distribution Effects under Inflation	Dato, Simon; Grunewald, Andreas; Müller, Daniel	Expectation-Based Loss Aversion and Rank-Order Tournaments	Grunau,Philipp; Pecoraro, Marco	Educational mismatch and promotions to managerial positions: A test of the career mobility theory

10:45 - 11:10	Coffee Break	Kármán-Auditorium

11:10 – 12:20	Session 5					
Fo6		Fo7		Fo8		
Chair:	Time autonomy	Chair:	Atypical employment and	Chair:	Dismissals	
Adrian		Martin	commuting	Petra		
Chadi		Schneider		Nieken		
Bajmel,	No more extra miles: experimental	Struewing,	Atypical Employment, Job Insecurity	Manthei,	An Experimental Study on the	
Benjamin;	evidence on the critical role of (no)	Cornelia	and Unhealthy Lifestyle	Kathrin;	Interaction between Alternative	
Lengsfeld,	time autonomy for processes of			Olcay Güner,	Incentive Instruments: Threat of	
Stephan	innovation and production			Nadide Banu	Dismissal and Bonus Pay	
Chadi, Adrian;	Should We Ban Smartphones from	Goerke,Laszlo;	"Is your commute really making you	Amodio,	Input Allocation, Workforce	
Mechtel, Mario;	the Workplace to Increase	Lorenz, Olga	fat?": The causal effect of	Francesco;	Management and Productivity	
Mertins,	Productivity? – Evidence From a		commuting distance on height-	Martinez-	Spillovers: Evidence from Personnel	
Vanessa	Natural Field Experiment		adjusted weight	Carrasco,	Data	
				Miguel A.		

12:30 – 13:30	Keynote Chair: Kerstin Pull		Fo5 Kármán-Auditorium	
	Marie Claire Villeval	Why joining a team?		
13:30	Farewell Snack		Ground floor Kármán-Auditorium	